Briefly describe the 7 C's of Effective Business Communication:

Effective communication is an important part of business success. To establish good business communication, it helps to have a blueprint of the 7 C's of effective communication. There is a list of communication "C" words to create efficient communication at all levels of your company, and help to make interactions with customers more effective as well:

- Concise: In business it pays to get to the point quickly. Effective business communication uses
 concise and straightforward language that gets the point across completely and in a manner that
 encourages efficient action.
- 2. Complete: Plan your business communication carefully so you get all of the information to your recipient the first time. If you leave out important information in your initial correspondence that will cause a series of problems that will take time to repair.
- 3. Conversational: According to communication coach Ric Phillips, writing on the Evan Carmichael website, it is important to present your information in a conversational tone that invites interaction, rather than a confrontational tone that can cause an argument. Effective communication presents the information in a manner that is not emotional but instead professional.
- 4. Clear: With a business communication, you sometimes get only one shance to make your point. If your information is misunderstood, you may not have the opportunity to correct it before it escalates into a problem. When you present your information, be sure to do so in a clear voice that allows every word to be understood.
- S. Considerate: When speaking to business associates or customers, always open the conversation to questions and clarifications. When you finish a statement allow a moment for the other person to ask a question before you go on to your next part. When you answer a question, be sure the answer is understood before moving on in the conversation.

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Ying-Ying Zheng

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